# Inflation, Inflation, Inflation... Where's the Peak?

### **Coffee Talks**

October  $26^{th}$ , November  $2^{nd}$ , November  $9^{th}$  & November  $10^{th}$ , 2022



### Disclaimers

Sanctuary makes no representation as to the accuracy or completeness of information contained herein. The information is based upon data available to the public and is not an offer to sell or solicitation of offers to buy any securities mentioned herein. Any investment discussed may not be suitable for all investors. Investors must make their own decisions based on their specific investment objective and financial circumstances. Investments are subject to risk including but not limited to market and interest rate fluctuations. Any performance data represents past performance which is not guarantee of future results. Prices/yields/figures mentioned herein are as of the date noted unless indicated otherwise. All figures subject to market fluctuation and change. Additional information available upon request.

The Longo Group | 2054 Gause Boulevard East, Slidell, Louisiana 70461 | Toll Free +833.475.6646 | Tel/Fax +1 985.445.1042

Registered Representative of Sanctuary Securities Inc. and Investment Advisor Representative of Sanctuary Advisors, LLC. Securities offered through Sanctuary Securities, Inc., Member FINRA, SIPC. Advisory services offered through Sanctuary Advisors, LLC., a SEC Registered Investment Advisor. The Longo Group is a DBA of Sanctuary Securities, Inc. and Sanctuary Advisors, LLC.



### Meet Our Team

### THE LONGO GROUP

2054 Gause Boulevard East Slidell, LA 70461

- **\** 985-445-1042 Main
- € 833.475.6646 Toll Free



Ted Longo, CFP®, CHFC®, CIMA®

President

Senior Wealth Management Advisor

Steve Longo Vice-President Senior Wealth Management Advisor

Chris F Collins, CFP®, CRPS®

Vice-President
Senior Wealth Management Advisor

Michael Mayeaux Analyst

Stephanie F Lawson Chief Administrative Officer

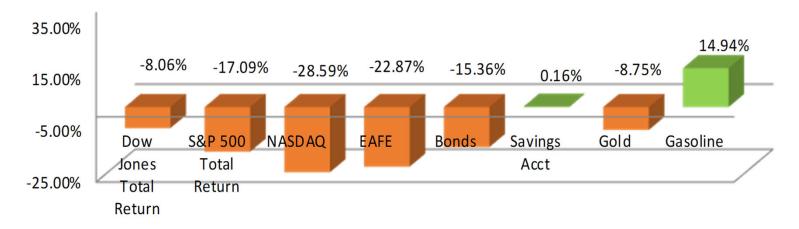
Amy Longo Client Associate

Marcy Morreale Client Associate

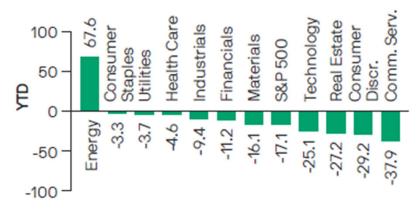
Tracy Clanton
Registered Operations Manager



### 2022 Year to Date Returns



J.P. Morgan Weekly Market Recap | 31 October 2022



J.P. Morgan Weekly Market Recap | 31 October 2022



### Worst Start to a Year for Bonds & 4th Worst Start for Stocks

### Worst ever start to a year for U.S. bonds

Since 1926, total return for 1/1 - 9/30 each calendar year, 10 worst periods

Year	First 9 months	Next 12 months
2022	-14.6	?
1981	-3.9	35.2
1994	-3.2	14.1
1987	-2.9	13.3
1958	-2.0	-0.3
2013	-1.9	4.0
2018	-1.6	10.3
1969	-1.6	11.1
2021	-1.6	-14.6
1959	-1.0	11.0
Avg.	-3.4	9.3

### 4th worst ever start to a year for U.S. stocks

Since 1926, total return for 1/1 - 9/30 each calendar year, 10 worst periods

Year	First 9 months	Next 12 months
1931	-34.3	-9.6
1974	-32.8	38.1
2002	-28.2	24.4
2022	-23.9	?
2001	-20.4	-20.5
1962	-19.4	31.7
2008	-19.3	-6.9
1937	-17.3	-5.5
1966	-15.1	30.6
1946	-11.3	6.5
Avg.	-22.2	9.9

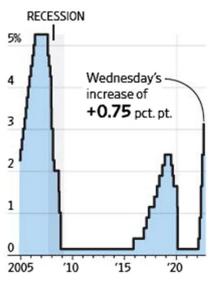
Source: Morningstar as of 9/30/22. U.S. bonds represented by the IA SBBI US Gov IT Index from 1/1/26 to 1/3/89 and the Bloomberg US. Agg Bond TR Index from 1/3/89 to 9/30/22. U.S. stocks are represented by the S&P 500 Index from 3/4/57 to 9/30/22 and the IA SBBI U.S. Lrg Stock Tr USD Index from 1/1/26 to 3/4/57, unmanaged indexes that are generally considered representative of the U.S. stock market during each given time period. **Past performance does not guarantee or indicate future results.** Index performance is for illustrative purposes only. You cannot invest directly in the index.

Blackrock | Student of the Market October 2022



### Federal-Funds Rate

#### Federal-funds rate target



Note: Shows midpoint of range since 2008

Source: Federal Reserve

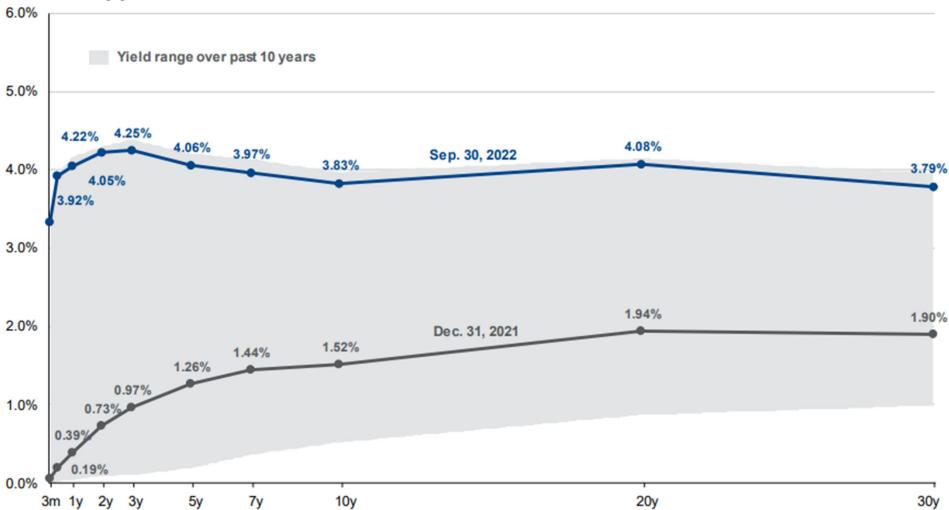
Wall Street Journal | 22 September 2022

#### Federal-funds effective rate



### Yield Curve

### U.S. Treasury yield curve

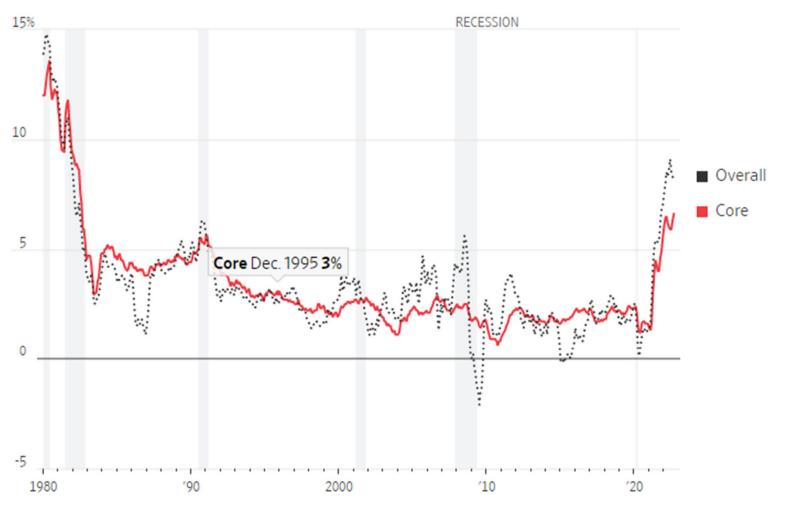


Source: FactSet, Federal Reserve, J.P. Morgan Asset Management. Guide to the Markets – U.S. Data are as of September 30, 2022.



## Consumer-Price Index

### Consumer-price index, change from a year earlier



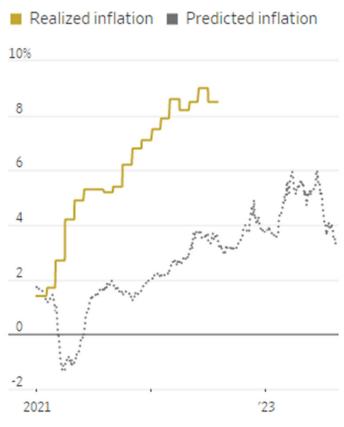
Source: Labor Department

Wall Street Journal | 13 October 2022



## Inflation vs. Expectations

### Inflation vs. expectations

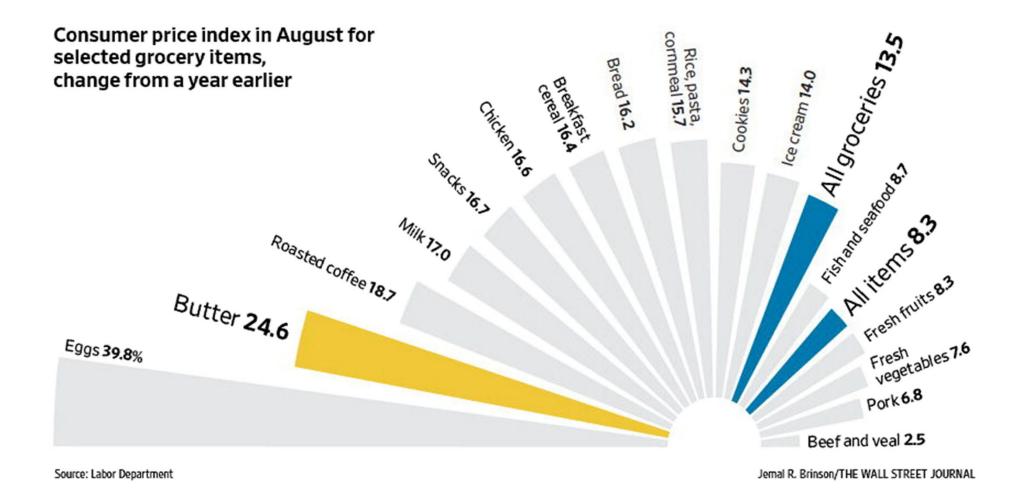


Note: The gray line shows derivatives markets' oneyear-earlier forecast for annual inflation. The gold line shows how inflation has actually turned out. Source: Labor Department (inflation); Barclays (CPI swaps data)

Wall Street Journal | 16 August 2022



## Makin' Groceries...

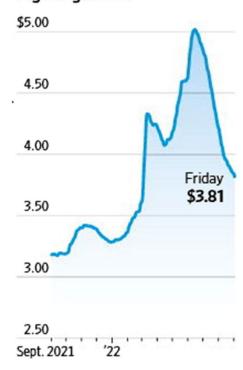


The Longo Group

Wall Street Journal | 23 September 2022

## Energy

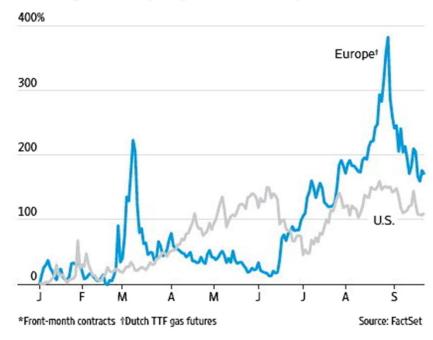
## National average price for regular gasoline



Source: AAA

Wall Street Journal | 3 September 2022

### Natural-gas futures price performance this year\*

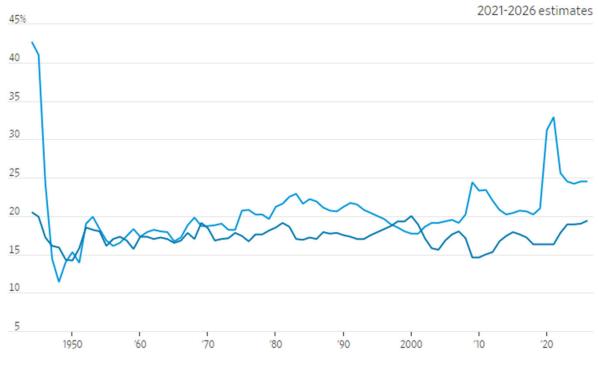


Wall Street Journal | 22 September 2022



## So Much Spending...

## Receipts and outlays as a share of GDP, 1944-2026 Receipts Outlays

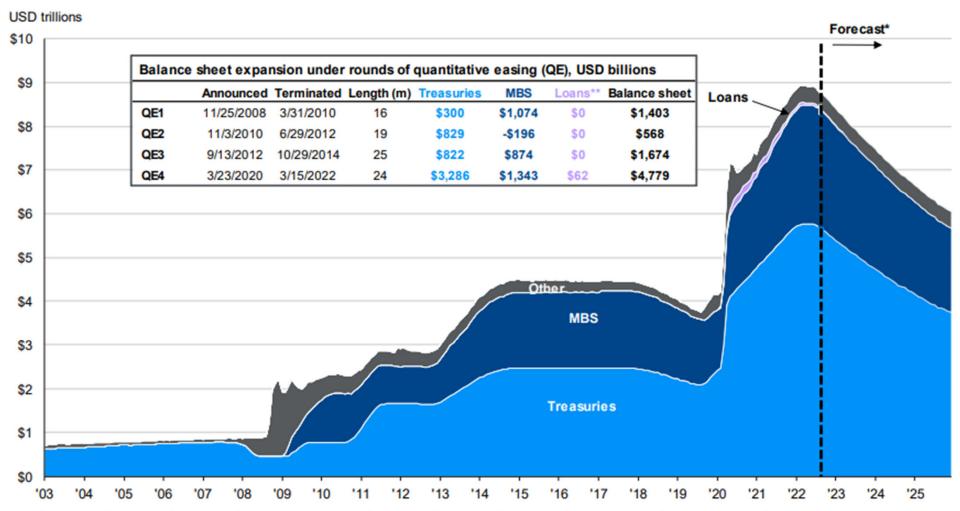


Source: Office of Management and Budget

Wall Street Journal | 1 June 2021



### Federal Reserve Balance Sheet



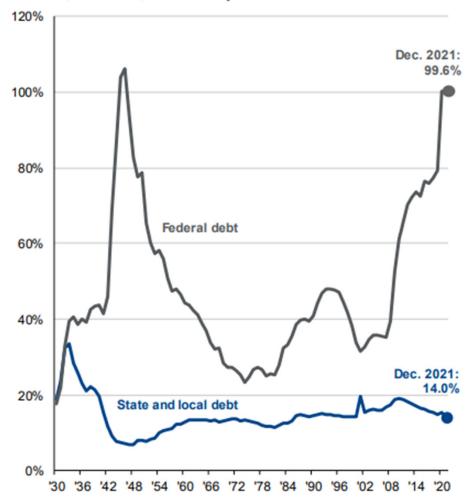
Source: FactSet, Federal Reserve, J.P. Morgan Investment Bank, J.P. Morgan Asset Management.

At its peak, the balance sheet contained \$5.8tn in Treasuries and \$2.7tn in MBS. "Per the most recent Federal Reserve policy meeting, the forecast assumes the Federal Reserve began balance sheet runoff in June 2022. From June to August, the committee allowed up to \$30bn in U.S. Treasury securities and \$17.5bn in agency mortgage-backed securities to mature per month, with that pace doubling to \$60bn and \$35bn respectively in September. Any maturing amount in excess of these caps are reinvested. The forecast does not include the active selling of securities from the committee. "Loans include liquidity and credit extended through corporate credit facilities established in March 2020. Other includes primary, secondary and seasonal loans, repurchase agreements, foreign currency reserves and maiden lane securities. Forecasts are not a reliable indicator of future performance. Forecasts, projections and other forward-looking statements are based upon current beliefs and expectations. They are for illustrative purposes only and serve as an indication of what may occur. Given the inherent uncertainties and risks associated with forecasts, projections or other forward-looking statements, actual events, results or performance may differ materially from those reflected or contemplated. Guide to the Markets – U.S. Data are as of September 30, 2022.

### Debt

#### State and local and federal net debt

% of GDP, 1930-2021, end of fiscal year

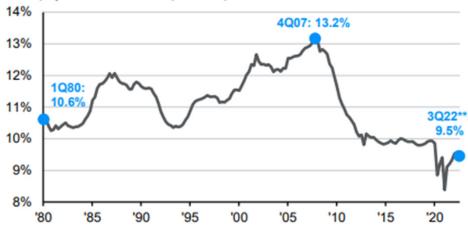


Source: J.P. Morgan Asset Management, Census Bureau, Congressional Budget Office (CBO). State and local debt are based on the Census Bureau's Annual Survey of State and Local Government Finances. Guide to the Markets – U.S. Data are as of September 30, 2022.

J.P. Morgan Asset Management | Guide to the Markets October 2022

### Household debt service ratio

Debt payments as % of disposable personal income, SA



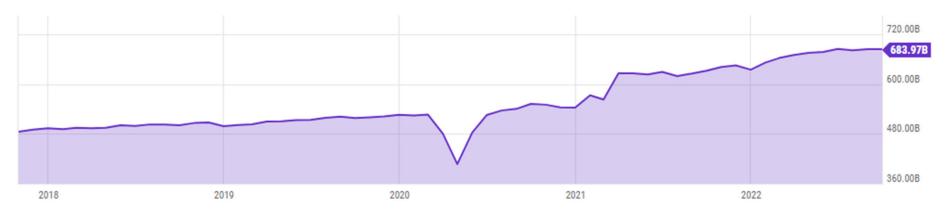
Source: FactSet, FRB, J.P. Morgan Asset Management. Data include households and nonprofit organizations. SA-seasonally adjusted. \*\*3Q22 figures for debt service ratio are J.P. Morgan Asset Management estimates. Guide to the Markets – U.S. Data are as of September 30, 2022.

J.P. Morgan Asset Management | Guide to the Markets October 2022



## US Retail & Food Service Sales

### Five-Year Overview; \$683.97B for Sep 2022



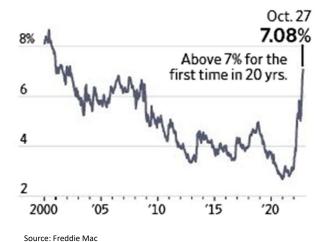
Source: Census Bureau

Y Charts | September 2022



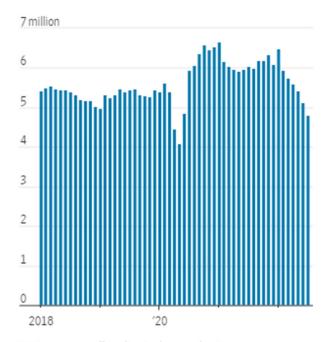
## Housing Market

## Average rate on a 30-year fixed mortgage



Wall Street Journal | 28 October 2022

### U.S. existing-home sales



Note: Seasonally adjusted annual rate Source: National Association of Realtors

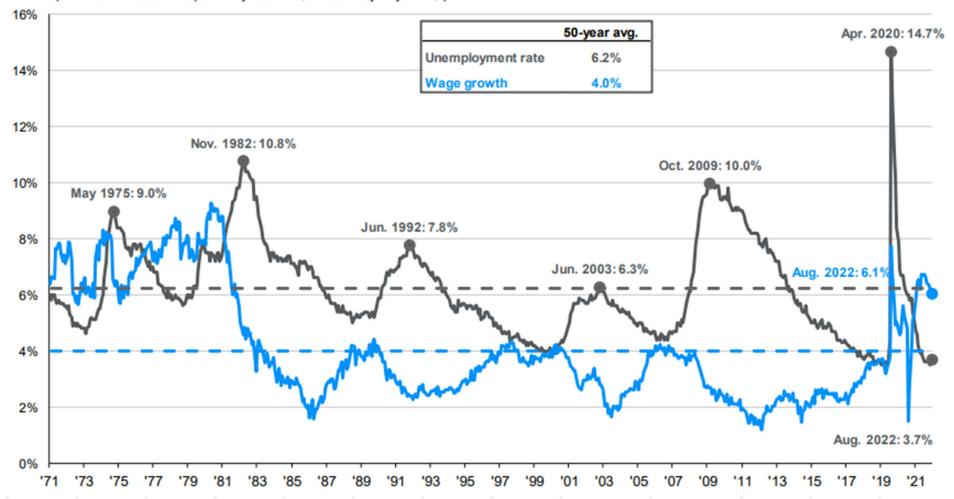
Wall Street Journal | 18 September 2022



## Unemployment and Wages

### Civilian unemployment rate and year-over-year wage growth

Private production and non-supervisory workers, seasonally adjusted, percent



Source: BLS, FactSet, J.P. Morgan Asset Management. Guide to the Markets – U.S. Data are as of September 30, 2022.

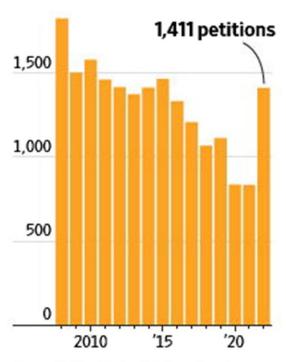
J.P. Morgan Asset Management | Guide to the Markets October 2022



## **Union Petitions**

### Union petitions filed to the National Labor Relations Board, first six months of year

2,000



Source: National Labor Relations Board

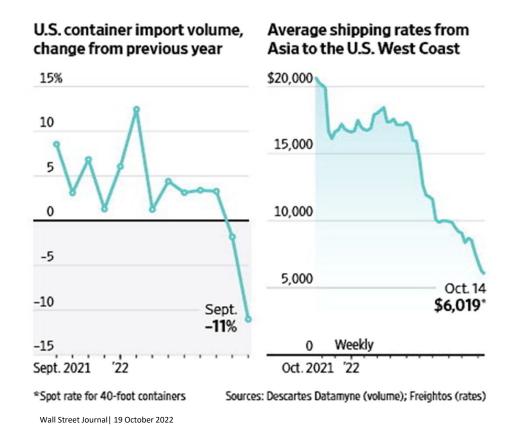
Wall Street Journal | 13 July 2022



## Shipping

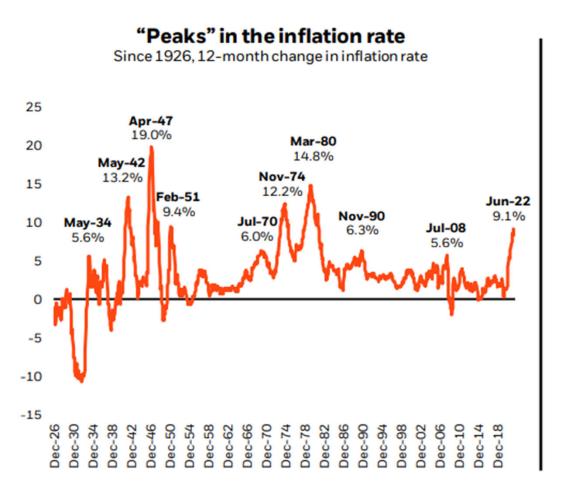
### Ocean Shipping Rates Plunged 60% This Year

Wall Street Journal | October 2022





## Performance Following Peaks in Inflation



### Returns following "peak" inflation rates

Since 1926, returns for the next 12 months

Peak Inflation	Next 12 months	
	Stocks	Bonds
May 1932	4.8%	6.3%
May 1942	57.6%	2.0%
Apr 1947	12.4%	1.2%
February 1951	13.6%	0.3%
July 1970	26.6%	10.4%
November 1974	36.2%	7.7%
March 1980	40.1%	13.1%
November 1990	20.3%	14.4%
July 2008	-20.0%	7.9%
June 2022	?	?
Avg.	21.3%	7.0%

Source: Morningstar as of 9/30/22. U.S. bonds represented by the IA SBBI US Gov IT Index from 1/1/26 to 1/3/89 and the Bloomberg US. Agg Bond TR Index from 1/3/89 to 9/30/22. U.S. stocks are represented by the S&P 500 Index from 3/4/57 to 9/30/22 and the IA SBBI U.S. Lrg Stock Tr USD Index from 1/1/26 to 3/4/57, unmanaged indexes that are generally considered representative of the U.S. stock market during each given time period. **Past performancedoes not guerantee or Indicate future results.** Index performance is for illustrative purposes only. You cannot invest directly in the index.

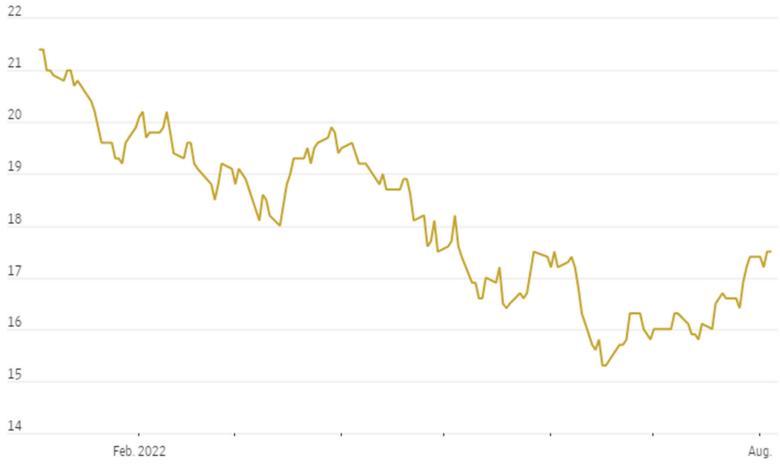
Blackrock | Student of the Market October 2022



## S&P 500 Valuation

### S&P 500 Valuation

Forward 12-month price-to-earnings ratio

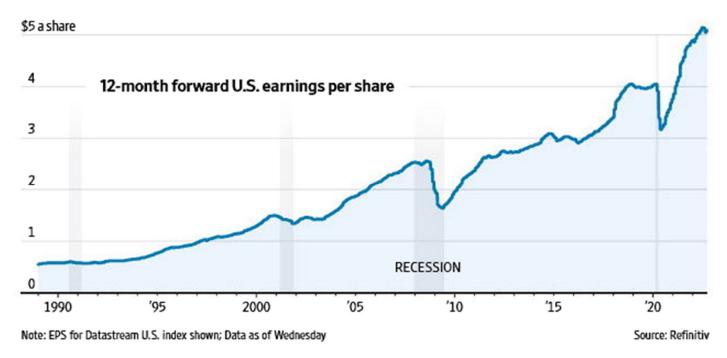


Source: FactSet

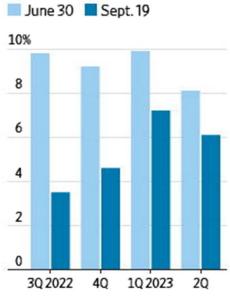
Wall Street Journal | 8 August 2022



## Earnings



## S&P 500 quarterly earnings growth, by date of estimate



Source: FactSet

Wall Street Journal | 21 September 2022

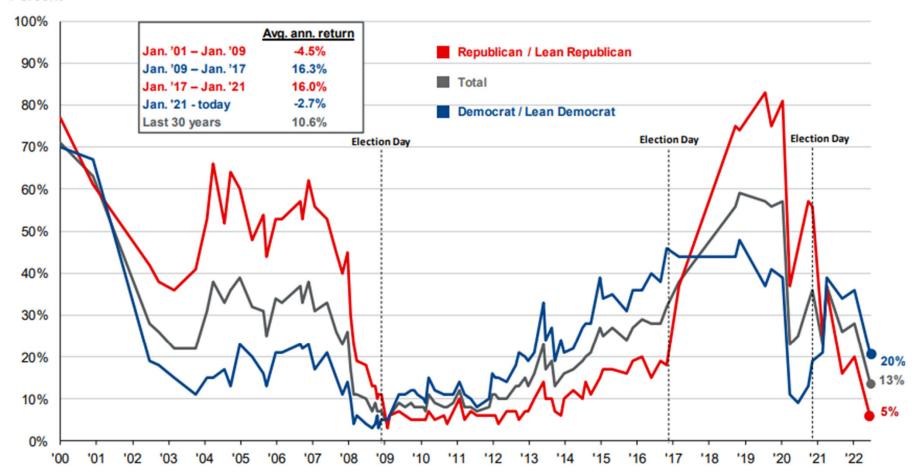
Wall Street Journal | 23 September 2022



### Mid-Term Elections

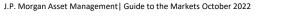
### Consumer Confidence by Political Affiliation

Percent of Republicans and Democrats who rate national economic conditions as excellent or good Percent



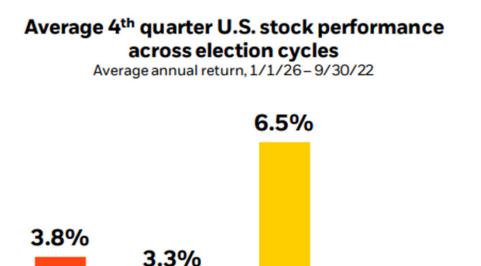
Source: Pew Research Center, J.P. Morgan Asset Management. Pew Research Center, June 2020, "Republicans, Democrats Move Even Further Apart in Coronavirus Concerns." Question: Thinking about the nation's economy, How would you rate economic conditions in this country today... as excellent, good, only fair, or poor? The survey was last conducted in July 2022.

Guide to the Markets – U.S. Data are as of September 30, 2022.





### Mid-Term Elections cont'd

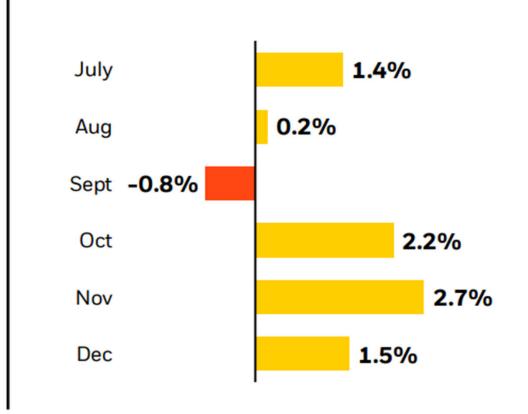


Midterm

elections

### U.S. stock performance in midterm election years





Source: Morningstar as of 9/30/22. Stock market represented by the S&P 500 Index from 3/4/57 to 9/30/22 and IA SBBI U.S. Lage Cap TR Index from 1/1/26 to 3/4/57. **Past performance does not guarantee or Indicate future results.** Index performance is for illustrative purposes only. You cannot invest directly in the index.

2.7%

Non-election

years

Blackrock | Student of the Market October 2022

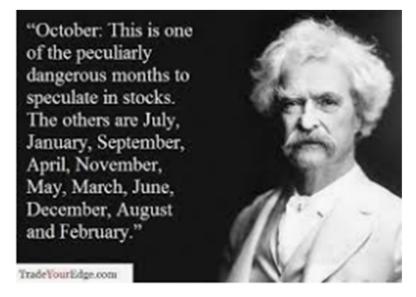
Presidential

election years



All years

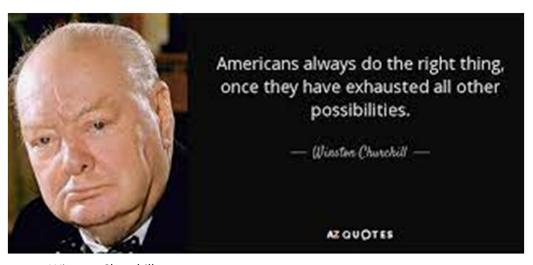
## Quotes



--- Mark Twain



--- Winston Churchill



--- Winston Churchill



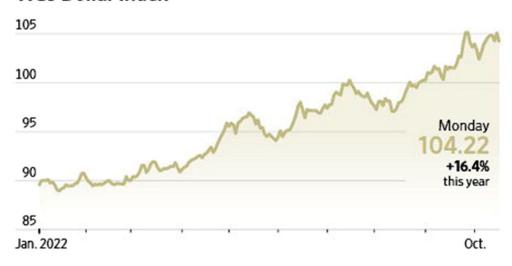
## King Dollar

## "People have predicted the dollar's demise every year—for the past 40 years."

- Jens Nordvig

Barron's | 16 September 2022

### **WSJ Dollar Index**



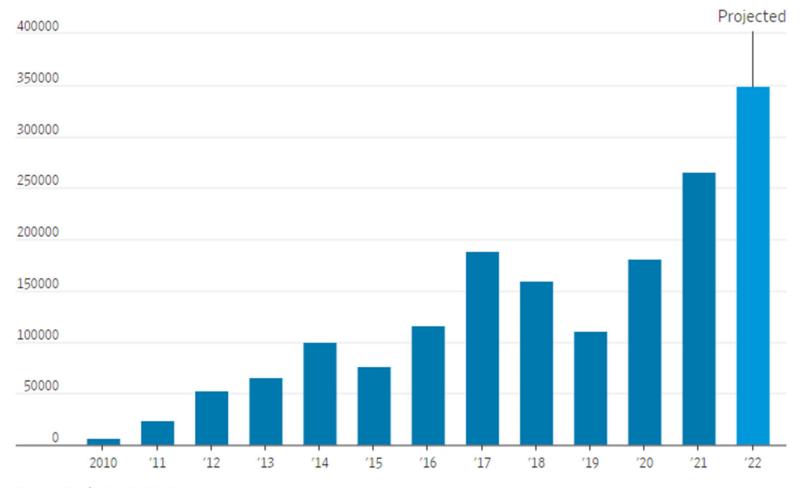
Wall Street Journal | 18 October 2022



## Reshoring

### Reshoring

Number of job announcements per year

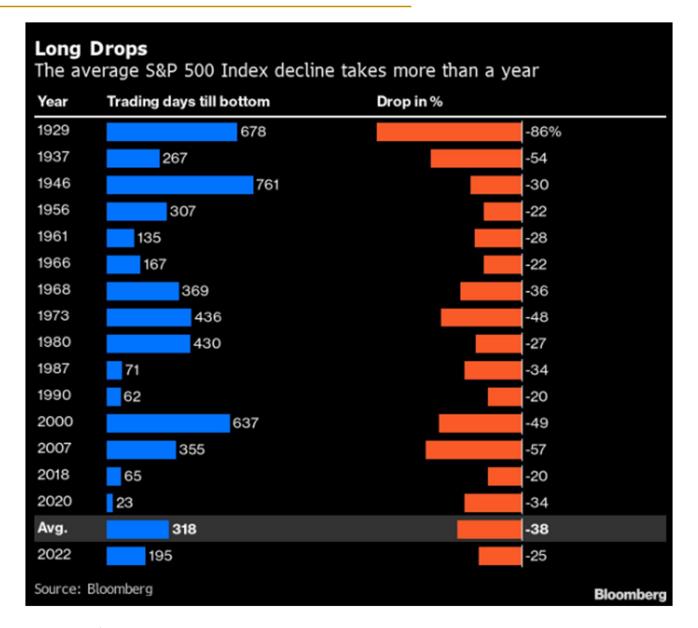


Source: Reshoring Initiative

Wall Street Journal | 20 August 2022



## Long Drops

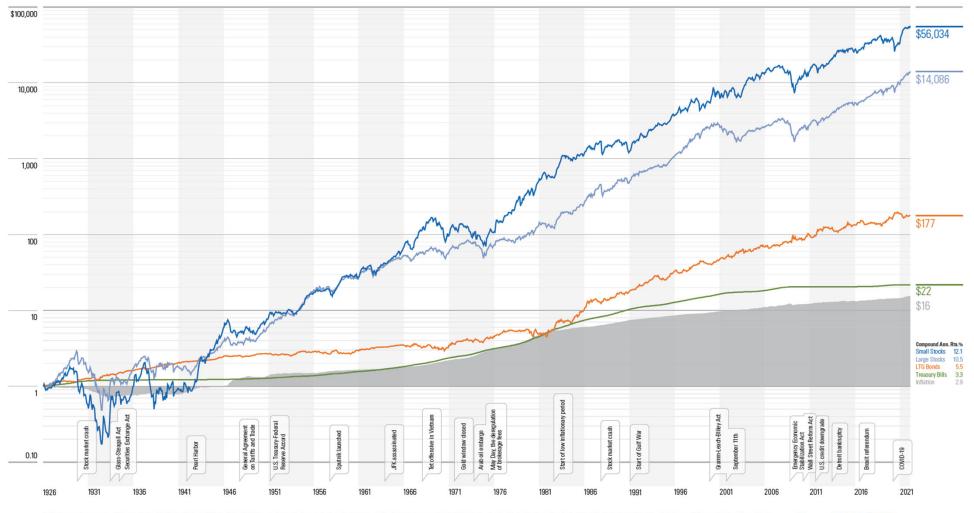


Financial Advisor | 17 October 2022



## Stocks, Bonds, Bills, and Inflation

Ibbotson\* SBBI\* Stocks, Bonds, Bills, and Inflation January 1926—December 2021



Past performance is no guarantee of future results. Hypothetical value of \$1 invested at the beginning of 1925. Assumes reinventment of income and no transaction costs or taxes. This is for illustrative purposes only and not indicative of any investment. An investment cannot be made directly in an index. Past performance is no guaranteed at the beginning of 1925. Assumes reinventment of income and no transaction costs or taxes. This is for illustrative purposes only and not indicative of any investment. An investment cannot be made directly in an index. Past performance is no guaranteed at the beginning of 1925. Assumes reinventment to only and transaction costs or taxes. This is for illustrative purposes only and not indicative of any investment cannot be made directly in an index. Past performance is no guaranteed at the beginning of 1925. Assumes reinvestment to only an indication of the state of the beginning of 1925. Assumes reinvestment to only an indicative of any investment. An investment cannot be made directly in an index. Past performance is no guarantee of future results. Event of the state of the beginning of 1925. Assumes reinvestment to only and not indicative or any investment cannot be made directly in an index. Past performance is no guarantee of introduced and heave the state of the state of





## Questions?

